CONNECTING PROTECTING CONNECTING GROWING DEFENDING GROWING DEFENDING PROTECTING CONNECTING DEFENDING PROTECTING GROWING NDING GROWING PROTECTING GROWING CONNECTING OFFICIAL )EFI G PROTECTING DEFENDING GROWING DEFENDING PROTECTING NECTING PROTECTING GROWING CONNECTING DEFENDING CONNECT GROWING PROTECTING GROWING CONNECTING GROWING DEFENDING FENDING GROWING CONNECTING PROTECTING DEFENDING DEFENDING PROTECTING DEFENDING CONNECTING DEFENDING PROTECTING DEFENDING CONNECTING DEFENDING CONNECTING DEFENDING PROTECTING DEFENDING PROTECTING DEFENDING PROTECTING DEFENDING CONNECTING DEFENDING PROTECTING DEFENDING CONNECTING DEFENDING PROTECTING DEFENDING PROTECTING DEFENDING CONNECTING DEFENDING PROTECTING DEFENDING CONNECTING DEFENDING PROTECTING DEFENDING PROTECTING DEFENDING CONNECTING DEFENDING PROTECTING DEFENDING PROTECTING DEFENDING PROTECTING DEFENDING PROTECTING DEFENDING PROTECTING DEFENDING CONNECTING DEFENDING PROTECTING PROTECTING DEFENDING PROTECTING NECTING TECTING GROWING DEFENDING DEFENDING DEFENDING GROWING DEFENDING DEFENDING GROWING DEFENDING CONNECTING OF CONNECTI ING CONNECTING DEFENDING PROTECTING CONNECTING GROWING CONNECTING GROWING DEFENDING GROWING DTECTING EFENDING OTECTING OTECTING CONNECTING OTECTING CONNECTING CO PROTECTING CONNECTING GROWING PROTECTING CONNECTING GROWING PROTECTING GROWING DEFENDING WING DEFENDING CONNECTING CONNECTING GROWING CONNECTING WING DEFENDING CONNECTING CONNECTING PROTECTING GROWING PROTECTING GROWING CONNECTING DEFENDING GROWING GROWING PROTECTING GROWING CONNECTING GROWING GROWING PROTECTING CONNECTING GROWING CONNECTING GROWING GROWING CONNECTING CONNECTING GROWING CONNECTING GROWING GROWING CONNECTING CONNECTING GROWING CONNECTING **G** CONNECTING PROTECTING DEFENDING GROWING <sup>C</sup> TECTING GROWING PROTECTING CONNECTING GROWING DEFENDING CONNECTING DEFENDING CONNECTING PROTECTING CONNECTING OFFENDING CONNECTING DEFENDING CONNECTING DEFENDING GROWING GROWING DEFENDING GROWING OTECTING GROWING PROTECTING CONNECTING GROWING **DEFENDING** DEFENDING PROTECTING CONNECT DING PROTECTING GROWING CONNECTING GROWING DEFENDING GROW

## LETTER FROM THE 2025 BOARD OF DIRECTORS

Dear Future Member,

We're absolutely thrilled that you're considering becoming a part of the **ABC community**!

At **ABC Western Michigan**, we represent the principles of the merit shop movement with pride and dedication. We believe in the power of free enterprise, open competition, and the reward of merit.



Our passion lies in **connecting** individuals who share our vision and values. We are committed to **protecting**, **growing**, and **defending** our industry by fostering meaningful relationships and promoting collaboration.

It is through the active engagement of businesses like you that we are able to foster a robust network of commercial and industrial contractors throughout Michigan and the nation.

We are excited that you have taken the time to learn more about ABC Western Michigan. Your interest tells us you understand the importance of what we do. So, thank you!

We look forward to welcoming you into our community and working together to further strengthen the merit shop construction industry.

With gratitude,



## TABLE OF CONTENTS





The Associated Builders and Contractors (ABC) is recognized as the leading organization representing America's commercial construction industry and the merit shop philosophy.

### Local, State, & National Membership

**ABC Western Michigan members** invest in strengthening their communities, creating safe jobsites, developing the next generation of the construction industry's workforce, and defending merit shop principles.

**ABC Michigan** is supported by Michigan's three regional chapters and serves as the voice of the merit shop in Lansing.

**ABC National** provides industry-leading resources and data, recognizes world-class safety programs, advocates for merit shop policies, and serves as the construction industry's voice in the national news media.

### Value Proposition

Founded on the merit shop philosophy, we help members develop people, win work, and deliver that work safely, ethically, and profitably for the betterment of our communities and the construction industry.

### What We Do

#### **CONNECT the Industry**

ABC promotes **collaboration** and **connection** by facilitating connections with other industry professionals through **top-tier events**, opportunities for interaction, and a diverse range of **committees and peer groups**.

#### **PROTECT the Industry**

ABC is committed to delivering work **safely** and being **recognized as a leader** in health and safety in the industry. Members have access to our **STEP safety program**, supported by MIOSHA, and **resources and opportunities** to connect and learn from other members.

#### **GROW** the Industry

ABC recognizes that the key to safeguarding the **future of our industry** lies in prioritizing education, discovering innovative ways to tackle the labor shortage, and making significant investments in **upcoming leaders.** 

#### **DEFEND** the Industry

Our mission is to **defend and advance** the merit shop philosophy, which encourages **free enterprise and open competition.** ABC works aggressively to protect members' interests in Lansing and DC. We are the **voice for the merit shop**, so while you run your business, ABC focuses on the legislative issues affecting how you do business.



As an **ABC member**, you will not only belong to the **local chapter** with **440+** members, but you will be joining **1,000+ Michigan** members and **23,000+** National

members





# **MUNCI / XBC Michigan**

### The OFFICIAL TRAINING PROVIDER for the MERIT SHOP.

ABC's commitment to GROWING the merit shop construction industry culminated in 2022 with the creation of the West Michigan Construction Institute, an initiative shaping the future of construction. Through a blend of hands-on and classroom instruction delivered by industry experts, WMCI offers comprehensive NCCER training in a state-of-the-art facility. The commitment and dedication of ABC members

has been instrumental in this journey, reflecting our core values and enhancing the construction industry.

**Did you know?** 

ABC members receive a 20% discount on all WMCI course offerings

We needed a place for people to identify with careers in construction, with ABC, with the merit shop philosophy, and ABC members, and that's what this place is."

Ben Wickstrom, President of Erhardt Construction

### Who We Train

#### **Future Craft Professionals**

Hands-on, competency-based craft trade education for students interested in launching a successful construction career.

- Carpentry
- Concrete

- Exterior Envelope
- Plumbing

#### **Field Leaders**

Advance your career in construction by enrolling in advanced certification and professional development courses.

- Bluebeam
- Procore
- First Aid/CPR
- OSHA 10
- Spanish for Construcion
- Introductory Field Leadership
- Advanced Field Leadership
- ASHE Health Care Construction Workshop
- Foundations of Construction Safety Leadership

\_\_\_\_\_

Understanding Construction Documents

#### **High School Students**

Junior and senior students receive a nationally-recognized credential upon completion of the program.

- Carpentry
- Electrical COMING SOON!







- Sprinkler Fitting

## **CONNECTING** THE INDUSTRY.

Throughout the year, ABC WMC hosts an array of **signature events**, which serve as a platform for members to engage in **meaningful networking**, **camaraderie**, and **connections**. These **opportunities** not only reinforce our shared **commitment** to the merit shop principles but also facilitate the **exchange of ideas** and best practices among us.





ABC's annual **Charity Clay Shoot** has raised **\$450,000+** for **local charities** since its inception. Members gather at the Kent County Conservation league every **October** to support this event!











Hard Hats and Hot Dogs appreciates our field personnel's crucial contribution to the industry. In partnership with ASAM, ABC recognizes the industry by bringing lunch to the jobsite!





The **Annual Angler Classic** gives members the opportunity to **compete** for the **biggest bass** while **supporting WMC!!** 

### **Other Events**

- Safety Breakfast
- Leadership Development Program
- Employment Law Luncheon with Miller Johnson
- Chairman's Cup Golf Outing at Egypt Valley
- President's Cup Golf Outing at Crystal Mountain
- Excellence in Construction Awards
- Economic Forecast with Anirban Basu

### Did you know? Participating in the chapter's Partnership Package gives you access to key ABC WMC events.

## Join a Committee or Peer Group.

### **ABC Western Michigan**

#### **Committees & Peer Groups**

Angler Classic Charity Clay Shoot Excellence in Construction Golf Leadership Development Merit Shop Advocacy Safety Young Professionals Electrical Contractors Council Emerging Leaders Executive Leaders Human Resources

### West Michigan Construction Institute

#### Committees

Corporate Impact CTE Advisory Rally Planning Summer Camp Planning Trade Council Advisory

#### Volunteer

Summer Camp Rally Fundraiser Trade Talk Tuesday Field Trip Host Job Shadow Leader HR Interviewer Subject Matter Expert

Being a part of ABC offers us the **opportunity** to **meet and build** connections with other contractors. The **strength** and **quality** of these relationships reflect the **core values** we share as part of the **merit shop movement**. Each event is not just an opportunity to **network**, but a testament to our collective **commitment** to uphold these **principles** in every aspect of our work."





### **Community Partners**





Tom Berry, CD Barnes Construction







## **PROTECTING** THE INDUSTRY.

ABC members strive to send their employees home in the same, or better, condition than when they arrive. ABC's **goal** is to ensure members are **recognized leaders for health and safety** in the industry. ABC is **committed** to helping our members **deliver work safely** and facilitating **collaboration** and the sharing of **best practices**.



Founded in 1989 as a **safety benchmarking** and **improvement** tool, STEP has evolved into a **world-class** safety management system that dramatically improves **safety performance** among participants regardless of company size or type of work. Participating ABC member firms **measure** their safety processes and policies on over 20 **key components** through a detailed questionnaire with the goal of **implementing** or **enhancing** safety programs that **reduce jobsite incidents**.



ABC's STEP program is supported by MIOSHA.

### **STEP Safety Journey**

Analyze your safety and loss program Learn the **best practices** that **reduce** TRIR, DART, and EMR Benchmark your safety record against similar companies and industry averages

Measure improvement from year to year

**Show** your safety **commitment** to potential clients and insurers

### **ABC + MIOSHA**

ABC Western Michigan is an official **MIOSHA Alliance member**. This partnership continues to benefit ABC members allowing us to connect intimately with MIOSHA throughout the year, including **collaboration** and **support** of member **Safety Stand Down Days**. Annually, ABC WMC hosts a **Safety Breakfast** bringing together **safety leaders** to discuss the construction industry's most significant safety issues.

**MIOSHA supports** safety and health education for employees, employers, and contractors on multi-employer worksites. This includes the **STEP Program** that ABC provides to participating members.



### **Additional Resources**

Accredited Quality Contractor (AQC) OSHA 10 OSHA 30 OSHA Logs Did you know? ABC STEP partners have on average 40% fewer total recordables than the BLS average.

### Join the Safety Peer Group

This group of **100+ safety professionals** meet monthly to **collaborate** and **share best practices** and insight into the safety standards and protocols of the industry. Members of this peer group also have access to a **communication database** for communicating with other safety professionals.





Serving as Chair of the ABC Safety Committee, the well-being of each and every tradesperson in our industry is something I take very seriously. It is the engine that drives our committee! Together we are combining the STEP framework with the talent and experience of our members to create simple, clear best practices that empower all members to achieve their safety goals."





Casey Veersma, Town & Country Group

### **Apply for the Safety Award of Excellence**



The **Safety Award of Excellence** recognizes member companies who exhibit a **commitment** to jobsite safety and **incorporate these values** throughout their corporate culture. This award is presented to a **general contractor/construction manager**, **trade contractor** and **electrical trade contractor** each year.

## **GROWING** THE INDUSTRY.

The key to **safeguarding** the **future of our industry** lies in prioritizing **education**, discovering **innovative** ways to **tackle** the labor shortage, and making **significant** investments in **upcoming leaders**.

### Leadership Development Program

This member driven program is designed for anyone looking to develop their leadership skills and learn about topics that are relevant to their role, business, and the construction industry.

I was not only blown away but, I'm
 inspired and excited. No, wait. I am
 jacked to get out there and be a better
 leader!"
 Jon Brechtelsbauer, CarbonSix

### **Executive Leaders Peer Group**



In 2023, ABC WMC hosted Echelon Front for a full day training session on 'Extreme Ownership'.

The Executive Leaders Peer Group is a confidential, structured forum designed for construction executives, CEOs, and owners. The group engages in meaningful conversations about leadership challenges and developments impacting their businesses, employees, and the broader construction industry.

### **Emerging Leaders Peer Group**

The Emerging Leaders Peer Group is a dynamic and vibrant collective of aspiring professionals united by their shared ambition to develop into effective leaders. This group comprises young, innovative individuals in the early stages of their leadership journey. Together, they collaborate, share ideas, and learn from each other's experiences, all aiming to grow personally and professionally.

### **Craft Competition**

In **partnership** with WMCI, ABC's **official training provider**, the Craft Competition **highlights** the achievements of the men and women who **represent the future** of the trades in **commercial construction**.

The competition **objectives** are to **demonstrate safety** along with **craft excellence**. It simulates working conditions where **planning** is critical to success and highlights **individual leadership** and workmanship skills as the project is assembled and completed.

Each year, the **first place winner** at the chapter level goes on to compete at the **ABC National Craft Championships** during the ABC National Convention in March.





In 2023, **Wade Wiltenburg** took home the **bronze medal** at **Nationals** in the **electrical** competition.



If you are **under 40** and in the **construction industry**, this group is for you! The overall success of the construction industry is **strengthened** by the contribution of the **next generation**. Building up the industry's **young professionals** is the best way to ensure a **thriving** and **growing** workforce for **years to come**.

### What We Do

### CONNECT. EDUCATE. SERVE.

Each event organized by ABC Young Professionals is geared towards connecting, educating, or serving.

- Interested in networking with fellow Young Professionals? We have you covered!
- If career growth is your goal, stop by a Lunch with Leaders.
- Passionate about having a **positive impact** on **your community**? Check out a **service opportunity**!



### **Key Events**

- Lunch with Leaders
- Griffins Game
- Summer Picnic at the Zoo
- Dwelling Place Builds
- Whitecaps Game
- Holiday Fowling

### Why Join ABC Young Professionals

- Build your industry network
- Unwind at social events
- Meet leaders in the industry
- Grow in your career
- Give back to the West Michigan community





Did you know? ABC Young Professional events had more than 400 attendees in 2023.

\_\_\_\_\_





## **DEFENDING** THE INDUSTRY.

**DEFEND** is not merely a word; it encapsulates the **essence of our mission**. Our objective is to **defend and advance the merit shop philosophy** that champions **free enterprise** and **open competition**. We believe in a marketplace where everyone has a fair chance to succeed **based on their merit**, not affiliations or alliances.

that ic 'Merit Chan'l

MERIT: A dedication to providing opportunities for all. Creating conditions for everyone to compete on a fair and level playing field. Every Individual and organization has the opportunity to succeed based on merit.

**MERIT SHOP companies** compete and thrive based on the **quality of their work**, their team's proficiency and **work ethic**, and their **innovative problem-solving skills**. Their success is not linked to political connections or regulatory benefits but to the **inherent value** they bring to their customers.

### We Need YOU to Defend the Merit Shop!

- Join the Merit Shop Advocacy Committee Position ABC at the forefront of DEFENDING the industry and help engage membership in political advocacy as well as increase public awareness of labor issues.
- Attend the Annual State Legislative Day in Lansing or ABC Nationals Legislative Conference in DC Connect with your elected officials to raise awareness on issues impacting members in our region.
- Download the ABC Action app Stay informed on key business issues and communicate with your state and federal elected officials on the latest policy issues.
- Donate to ABC Michigan PAC or Corporate Action Fund
- Share your merit shop story! Defending the industry is more than political debates, policy changes, and fundraising [although we need those donations, too!]. But more importantly, it means sharing our stories – the successes, the challenges, the lessons learned—and showcasing the power and potential of merit shop contractors.





"The **reach of ABC** and the data collected from its chapters and members play a crucial role in forming a **unified voice** for members. This aggregated data enables the ABC National President to walk into the Department of Labor and talk about what the members of ABC need to **thrive and create good jobs**."

Nick Nykerk, President Lakewood Construction

### The Issues Impacting ABC Members

#### **Right-to-Work repealed**

We support your right to work. The repealing of Michigan's Right-to-Work (RTW) law impacts our ability to operate on the principles of free enterprise. This "At the core of ABC members is a **competitive spirit**. They strive for **excellence**, uphold the **highest standards**, and contribute to building America with their **talent**, **hard work**, and **dedication**."

Greg George, President ABC Western Michigan

change will affect both businesses and employees. It limits worker freedom and negatively impacts our state's competitiveness, which could prevent new businesses and developments from choosing Michigan over other options.

#### Michigan's prevailing wage law is back, but with more teeth this time

ABC led an initiative to repeal our state prevailing wage law, but now it is back, and with more teeth this time. It requires contractors and trade contractors to pay prevailing wages and fringe benefits on state-funded construction projects. It increases project costs and limits opportunities for merit shop contractors of all sizes. There are also new fines for errors and non-compliance.

#### Fair and Open Competition Act Targeted for Repeal

ABC supports the Fair and Open Competition Act, which currently prohibits government-mandated Project Labor Agreements (PLAs). This ensures all contractors have an equal opportunity to succeed. Repealing this act would lead to less competition and higher costs. It would also favor unionized contractors over merit shop contractors.

#### **Proposed Changes to independent contractor laws**

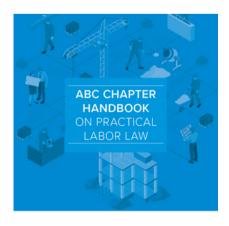
Proposed changes to independent contractor laws could make it more difficult to contract work with trade experts in the construction industry. In turn, this could lead to increased costs and complications when it comes to management workforce needs.

#### Unionization is getting easier

For decades, the National Labor Relations Board has recognized the secret-ballot election as the preferred method for employees to determine if they desire union representation. That changed, with

the Board making it easier for unions to secure recognition based purely on union authorization cards and a simple demand for recognition. This change shifts the balance of power in labor relations and could potentially impact the principles of free enterprise that underpin the merit shop philosophy.

Did you know? Nearly 90% of the US construction workforce did not belong to a union in 2023.





**ÅBC** 

## **EXCELLENCE** IN CONSTRUCTION.



### **PEOPLE. PROJECTS. SAFETY.**

The Excellence in Construction Awards recognize the best in commercial construction and the people building, connecting, protecting, growing, and defending the industry. The awards are a testament to the incredible work that ABC members put into each project and showcase their skills, tradespeople, and commitment to safety.

### **Craft Professional of the Year**

ABC Western Michigan presents the annual **Craft Professional of the Year Award** to a construction craft professional who **excels** in his or her field, **demonstrates a passion** for the trade, exhibits **outstanding** leadership qualities, and is **committed** to **safety**, **education**, and the **merit shop philosophy**.



### **Project Awards**



Member companies **submit recent projects** for an award. The project **judging panel evaluates** all entries during **in-person site tours** and determines the award winners based on **quality**, **design**, and **owner satisfaction**.

> **Did you know?** ABC members submitted **130 projects** in 2024.

### **Safety Award of Excellence**

The **Safety Award of Excellence** recognizes member companies who exhibit a **commitment to jobsite safety** and **incorporate** these values throughout their corporate culture. This award is presented to a **general contractor/construction manager, Trade Contractor, electrical trade contractor** each year.



#### 2023

#### **GENERAL CONTRACTOR** WINNERS

Renovation/Addition/Tenant Build-Out Less Than \$1 Million Owen-Ames-Kimball Co. *Ghafari Associates* 

Renovation/Addition/Tenant Build-Out \$1-5 Million The Christman Company Fetzer Institute

Renovation/Addition/Tenant Build-Out \$5-10 Million Owen-Ames-Kimball Co. Rockford Public Schools - Carlson-Munger Stadium

Renovation/Addition/Tenant Build-Out More Than \$10 Million Lakewood Construction Holland Aquatic Center

New Construction \$1-3 Million Lakewood Construction Ivy House Event Center

New Construction \$3-6 Million Erhardt Construction Allendale Fire Station

New Construction \$6-9 Million Wolverine Building Group Counter Solutions by Lumbermen's

**New Construction \$9-11 Million** avb *Portage Zhang Senior Center* 

New Construction More Than \$11 Million Pioneer Construction The Southcate



#### TRADE CONTRACTOR WINNERS

Concrete Burgess Concrete Construction Fruitport Community Schools - High School

Electrical Buist Electric Hudsonville Ice Cream

Exterior Finishes Architectural Metals, Inc. *Autocam Medical* 

Fire Protection Brigade Fire Protection Michigan Maritime Museum

General Trades Nugent Builders Tanglefoot Park

Glazing Architectural Glass & Metals Grand Rapids Community College - ATC Secchia Piazza HVAC Allied Mechanical Services Gerald R. Ford International Airport - Central Utilities Plant Phase 2

Interior Finishing - Flooring Ritsema Associates Fetzer Institute

Interior Finishing - Less Than \$1 Million The Bouma Corporation Michigan State University Offices

Interior Finishing - More Than \$1 Million Ritsema Associates Berrien Spring Public Schools - Arts and Athletic Center

Low Voltage Buist Electric SpartanNash Headquarters

Masonry Kortman Masonry Construction Simplified

Metal Buildings Pioneer Construction Jenison Public Schools - Athletic Facility

**Miscellaneous Steel** FCC Construction, Inc. *St. Sebastian Bell Tower* 

Plumbing DHE Plumbing & Mechanical Western Michigan University - Student Center & Dining Facility

Precast Concrete Pioneer Construction Autocam Medical

Process Piping Van Dyken Mechanical, Inc. Perrigo Plant 4 - Glatt 500-5

Roofing Langerak Roof Systems Amway Headquarters - Building #31A

Structural Steel Pioneer Construction Autocam Medical

#### SAFETY AWARD OF EXCELLENCE

#### 2023 Trade Contractor Winner



#### **2023 General Contractor Winner**

**CSM**GROUP

## THE INDUSTRY GIVING BACK.

VOLUNTEER. TRAIN. SUPPORT. for the future

At the **heart of an ABC member** is their **generosity** and **desire** to give back from the industry they **love** to **ensure its future**. Their willingness to **come together** and pool their **talents** and **resources** to strengthen their **communities** is what makes this association **unique**.





The ABC Young Professionals **serve** their **community** by **volunteering** with organizations such as **Dwelling Place**, **Kids Food Basket**, and the **West Michigan Veterans Homes**.

### Did you know?

YOU can give back by giving time, sharing knowledge, and donating resources.











### ABC members give back to their community and the industry.











ABC Western Michigan Members...

VOLUNTEER. give time TRAIN. chare knowledge SUPPORT. donate recources



The **ABC team** along with **ABC members** volunteered at the **Construction Rally** benefitting the **West Michigan Construction Institute**.

## **MEMBER** OPPORTUNITIES.

### **ABC Michigan Events**

### **Construction Leadership Summit**

The Michigan Construction Leadership Summit (MCLS) is hosted biannually at the Grand Hotel on Mackinac Island, MI. The summit provides two days of educational and networking events designed for the leadership and management of ABC members.

### Legislative Day

Each spring, ABC members from around the state come to Lansing to learn more about the legislative goals for the year ahead and meet with their elected officials.

### **ABC National Events & Programs**

### **National Convention**

Members from across the nation return to ABC's annual convention each year to connect, celebrate, and advance their businesses with the latest industry, political, and technological insights. Other opportunities include:

- Craft Championship
- **Construction Management Competition**
- National Excellence in Construction Awards

### **National Committees & Peer Groups**

ABC's peer groups offer like-minded business owners an environment conducive to sharing ideas and discussing business opportunities and challenges-all with the goal of improving their businesses.

Peer groups consist of six to ten ABC member companies within a trade or interest area and with similar annual revenues. Members in the same peer group do not operate in the same competitive market, which fosters trust and an open exchange of information.

#### **Leadership Institute**

ABC's Leadership Institute is a professional development program for 2025 and 2026 chapter board of director chairs and volunteer leaders as well as chapter presidents and staff seeking to elevate their business leadership skills.

#### **Discount Programs**

ABC members save money by participating in the various business and employee discount programs through ABC National.



Discount









ABC members have access to various insurance programs for their workers compensation, commercial property and liability, and employee benefits plan through ABC Michigan and ABC National.



Owned and operated by its members, the ABC Fund offers the same protection as an insurance company. With claims management specific to the construction industry and lower expenses, the Fund passes the savings back to its members.

- Roughly 70% of eligible West Michigan members participate •
- Members, NOT the insurance company, receive profits
- Rewards safety by returning profits based on track record •
- Allows only the best operators to participate
- Board of Trustees comprised of ABC Fund members



PROTECTING BUSINESS, PROPERTY AND PEOPLE

In partnership with ABC WMC, FCCI Insurance Group offers tailored commercial, auto, and umbrella coverage and surety bonds designed specifically for contractors.

FCCI recognizes ABC's mission of delivering work safely and rewards safe businesses through an exclusive group dividend program designed for ABC members.



The ABC Insurance Trust exclusively serves the needs of ABC members. The Trust was founded in 1957 by ABC, to serve ABC members with employee benefits. For over 60 years, the ABC Insurance Trust has helped ABC members in designing, building, and managing their employee benefit programs. They also provide a suite of construction-specific employer services.

#### **Group Benefits**

- Health
- Ancillary
- Retirement
- Benefit Admin

#### **Prevailing Wage**

- Dollar Bank
- Dedicated Payroll Partner
- Composite Rating and Services Plan
- Supplemental Services
  Supplemental Unemployment Plan

## **CHAPTER STAFF**

### ABC Western Michigan -----



**Greg George** greg@abcwmc.org

President/CEO



Lindsay Kronemeyer lindsay@abcwmc.org

Vice President of Member Development



katie@abcwmc.org

Katie Brown

Operations & Events Manager



Jordyn Michaels jordyn@abcwmc.org

Membership & Marketing Coordinator

### West Michigan Construction Institute ------



Jen Schottke jschottke@wmcinstitute.com

President



Jordyn Kapala jkapala@wmcinstitute.com

Student Services & Continuing Education Specialist



Daniela Villatoro dvillatoro@wmcinstitute.com

Administrative Assistant



Kyle Jelens kjelens@wmcinstitute.com

High School Instructor & Program Manager



Tyler Huizenga thuizenga@wmcinstitute.com

VP of Education



Merisa Smith msmith@wmcinstitute.com

Marketing & Events Specialist

## **2025 BOARD OF DIRECTORS**

#### Brian Bellware

Gibson bbellware@thegibsonedge.com

Dan Buskirk

Rockford Construction dbuskirk@rockfordconstruction.com

#### **Julie Byrne**

Veneklasen Construction jbyrne@veneklasenconstruction.com

#### **Joe Durfee**

Triangle Associates joed@triangle-inc.com

**Ryan Dykhouse Dykhouse Construction** *ryand@dykhouseconstruction.com* 

#### **Keith Eastland**

Miller Johnson eastlandk@millerjohnson.com

#### Matt Fennema

Kent Companies matt@kentcompanies.com

#### **Ben Hammond**

Hilger Hammond bhammond@hilgerhammond.com

Nate Heyboer DHE Plumbing & Mechanical nate@DHEplumbing.com

#### **Doug Irvine Jr. Brigade Fire Protection** *dirvinejr@brigadefire.com*

Tim Koster BHS Insurance tkoster@bhsins.com

Josh Lester CS Erickson josh.lester@cserickson.com

#### Joe Novakoski

EV Construction joenova@ev.construction

#### Nick Nykerk Lakewood Construction nnykerk@lakewoodinc.com

#### **Andrew Rener**

Architectural Metals, Inc. arener@archmetalsinc.com

#### **Jason Thomas**

Ritsema Associates thomasj@ritsema.com

#### **Jennifer Sanford**

Phoenix Interiors sanfordj@phoenix-interiors.com

#### Casey Veersma

Town & Country Group caseyv@tcgroupinc.com

Shane Vork Vork Brothers Painting svork@vorkbrothers.com

### **Jenny Waugh**

Grand Rapids Chamber jenny@grandrapids.org

## **2025 DUES SCHEDULE**

#### Contractors (based on sales volume)

Over \$250M	\$10,200
\$100M - \$250M	\$9,050
\$50M - \$100M	\$8,425
\$20M - \$50M	\$6,775
\$10M - \$20M	\$5,325
\$6M - \$10M	\$4,750
\$3M - \$6M	\$4,015
\$1M - \$3M	\$3,310
\$500,000 - \$\$1M	\$2,480
Under \$500,000	\$1,575
Emerging Contractor*	\$995

\*in business less than three years and less than \$500,00 in revenue

#### Suppliers (based on sales volume)

Over \$3M	\$3,135
\$1M - \$3M	\$2,445
Under \$1M	\$1,350

#### Associates

Over 25 Employees	\$2,175
Under 25 Employees	\$1,775





## **ABC BYLAWS**

### **Principles of the Merit Shop**

The Associated Builders and Contractors, Inc. is the voice of the Merit Shop in the Construction industry.

We assume the responsibility of making that verse heard.

We believe that the Merit Shop movement is a movement for the betterment of the individual, the industry and the nation. We believe in the system of free enterprise and open competition.

### **Purposes and Objectives**

The primary objective of this Association is to foster and perpetuate the principles of the Merit Shop, Open Competition and Free Enterprise as listed in Article I.

In addition to this primary objective, this Association shall pursue and promote the following activities:

- Encourage, develop and protect the construction industry.
- Promote confidence and goodwill within the building and construction industry and between this industry and the general public.
- Organize builders, general contractors, specialty contractors, suppliers and related groups of all kinds into Chapters and organizations in order to encourage the free interchange of views and techniques and to facilitate the accomplishment of the primary objectives of the Association.
- Organize and promote meetings, seminars, conferences, publications and other media of all kinds in order to maintain a well-informed industry and general public.
- Promote and encourage continuing education, apprenticeship and other training programs for management and the crafts within the construction industry.
- Promote safety and training within the construction industry.
- Promote insurance, hospitalization, pension, training and other programs for the benefit of the general welfare of the employees of the Merit Shop industry.
- Promote the ABC Code of Ethics for the construction industry as provided in the ABC National Policy & Procedures Manual.
- Promote such other activities or services as may benefit the membership, further the objectives of ABC, and promote the principles of the Merit Shop, Open Competition and Free Enterprise.

### **ABC Offices**

#### ABC Western Michigan ABC Greater Michigan

801 Century Ave SW Grand Rapids, MI 49503 616.942.9960

#### **ABC Michigan**

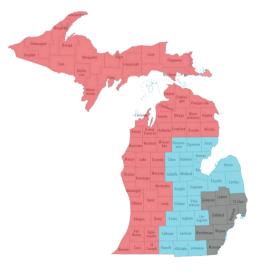
123 W. Allegan St Lansing, MI 48993 517.853.2545 7730 W Wackerly St Midland, MI 48642 989.374.4600

#### **ABC Southeastern Michigan**

31800 Sherman Ave Madison Heights, MI 48071 248.298.3600

#### **ABC National**

440 1st St. NW, Suite 200 Washington, D.C. 20001 202.595.1505



\_\_\_\_\_



### **Premier Partners**



Allied Electric Allied Mechanical Services Buist Sheet Metal D&D Building Doeren Mayhew FCCI Insurance Group Fishbeck Gibson Godwin Plumbing Grand Rapids Community College Tassell M-TEC Great Lakes Systems Hilger Hammond

Hillard Electric Integrated Exteriors Kapnick Insurance Lake Michigan Insurance MacAllister Rentals Nugent Builders Ottawa Kent Phoenix Interiors Pleune Service Co. Rehmann Veneklasen Construction

PROTECTING DEFENDING CONNECTING PROTECTING DEFENDING DEFENDING DEFENDING DEFENDING DEFENDING CONNECTING DEFENDING DEFENDING DEFENDING CONNECTING CONNECTING CONNECTING DEFENDING PROTECTING DEFENDING PROTECTING CONNECTING PROTECTING GROWING CONNECTING GROWING DEFENDING CON DEFENDING GROWING PROTECTING DEFENDING PROTECTING CONNECTING DEFENDING CONNECTING DEFENDING GROWING DE PROTECTING GROWING PROTECTING PROTECTING DEFENDING GROWING PROTECTING DEFENDING GROWING DEFENDING GROWING PRO DEFENDING DEFENDING GROWING DEFENDING GROWING PRO DEFENDING DEFENDING OF CONNECTING OF CONN DING CONNECTING PROTECTING GROWING DEFENDING CON DEFENDING PROTECTING GROWING DEFENDING DEFENDING DEFENDING DEFENDING DEFENDING DEFENDING DEFENDING CONNECTING GROWING GROWING GROWING GROWING DEFENDING PROTECTING CONNECTING PROTECTING DEFENDING PROTECTING PROTECTING DEFENDING PROTECTING PROTECTING DEFENDING PROTECTING PROTECTING DEFENDING PROTECTING PROTEC DEFENDING GROWING GROWING DEFENDING CONNECTING PROTECTING PROTECTING CONNECTING DEFENDING DEFENDING DEFENDING DEFENDING DEFENDING PROTECTING PROTECTING DEFENDING CONNECTING PROTECTING PROTECTING DEFENDING CONNECTING PROTECTING DEFENDING CONNECTING PROTECTING PROTECTING PROTECTING PROTECTING DEFENDING CONNECTING PROTECTING PROTEC FENDING GROWING PROTECTING GROWING CONNECTING DEF PROTECTING DEFENDING GROWING DEFENDING PROTECTING ONNECTING PROTECTING GROWING CONNECTING DEFENDING GROWING CON GROWING PROTECTING GROWING CONNECTING GROWING DEFENDING EFENDING PROTECTING GROWING CONNECTING PROTECTING GROWING CONNECTING DEFENDING NG PROTECTING PROTECTING DEFENDING GROWING G DEFENDING GROWING GROWING GROWING GROWING GROWING GROWING OF NNECTING CONNECTING DEFENDING GROWING DEFENDING CONNECTING NDING CONNECTING GROWING DEFENDING DEFENDING DEFENDING GROWING CONNECTING WING DEFENDING GROWING DEFENDING DEFENDING GROWING GROWING CONNECTING OTECTING GROWING PROTECTING CONNECTING CONNECTING DING CONNECTING DEFENDING PROTECTING CONNECTING DING CONNECTING DEFENDING PROTECTING CONNECTING ROTECTING GROWING CONNECTING GROWING DEFENDING PRC DEFENDING PROTECTING DEFENDING PROTECTING DEFENDING PROTECTING DEFENDING PROTECTING PROTECTING CONNECTING GROWING DEFENDING PROTECTING PROTECTING PROTECTING PROTECTING PROTECTING PROTECTING DEFENDING DEFENDING DEFENDING DEFENDING DEFENDING DEFENDING PROTECTING PRO