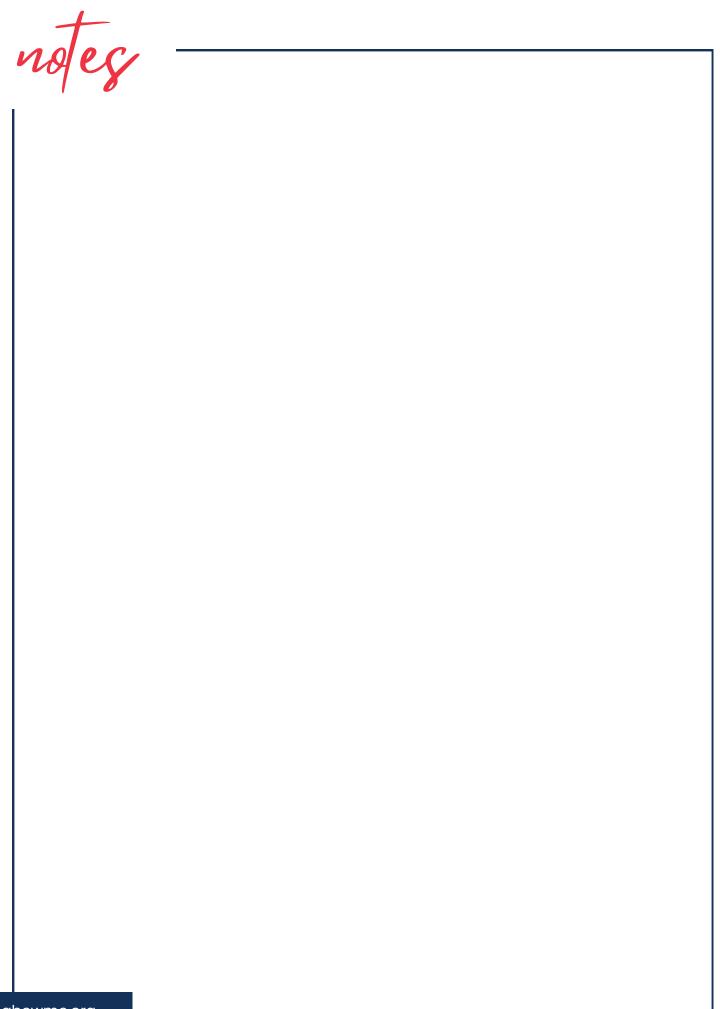
GROWING DEFENDING PROTECTING CONNECTING GROWING DEFENDING CONNECTING CONNECTING PROTECTING GROWING PROTECTING GROWING CONNECTING GROWING CONNECTING DEFENDING PROTECTING GROWING CONNECTING DEFENDING DEFENDING DEFENDING CONNECTING GROWING CONNECTING DEFENDING CONNECTING GROWING CONNECTING DEFENDING CONNECTING GROWING CONNECTING DEFENDING CONNECTING GROWING CONNECTING DEFENDING CONNECTING PROTECTING DEFENDING GROWING DEFENDING PROTECTING PROTECTING GROWING CONNECTING DEFENDING CONNECTING GROWING PROTECTING GROWING CONNECTING GROWING DEFENDING DEFENDING DEFENDING DEFENDING PROTECTING GROWING CONNECTING DEFENDING CONNECTING PROTECTING PROTECTING DEFENDING CONNECTING PROTECTING DEFENDING CONNECTING DEFENDING CONNECTING CONNECTING DEFENDING CONNECTING CONNECTING DEFENDING CONNECTING CONNECTING DEFENDING CONNECTING CONNECTING CONNECTING CONNECTING DEFENDING CONNECTING CONNECTING CONNECTING DEFENDING CONNECTING DEFENDING CONNECTING DEFENDING CONNECTING DEFENDING CONNECTING CONNECTING DEFENDING CONNECTING CONNECTING CONNECTING CONNECTING DEFENDING CONNECTING TECTING GROWING CONNECTING GROWING DEFENDING GROWING DING CONNECTING GROWING DEFENDING GROWING PROTECTING CONNECTING OF CONNECTING GROWING PROTECTING GROWING PROTECTING CONNECTING GROWING PROTECTING GROWING PROTECTING CONNECTING GROWING PROTECTING CONNECTING GROWING PROTECTING GROWING PROTECTING CONNECTING GROWING PROTECTING GROWING PROTECTING CONNECTING GROWING PROTECTING CONNECTING GROWING PROTECTING GROWING PROTECTING GROWING PROTECTING CONNECTING GROWING PROTECTING CONNECTING GROWING PROTECTING GROWING PROTECTI ING CONNECTING DEFENDING PROTECTING CONNECTING GROWING CONNECTING GROWING DEFENDING GROWING FENDING
CONNECTING DEFENDING
CONNECTING DEFENDING
CONNECTING CONNECTING GROWING
OTECTING
OTEC PROTECTING CONNECTING GROWING DEFENDING DEFENDING CONNECTING GROWING CONNECTING GROWING CONNECTING CONNECTING PROTECTING CONNECTING PROTECTING GROWING CONNECTING PROTECTING GROWING CONNECTING GROWING CONNECTING GROWING GROWING GROWING GROWING GROWING GROWING CONNECTING DEFENDING S CONNECTING PROTECTING DEFENDING GROWING CONNECTING PROWING CONNECTING PROWING CONNECTING DEFENDING GROWING CONNECTING PROWING CONNECTING CONN TECTING GROWING PROTECTING CONNECTING GROWING DEFENDING GROWING DEFENDING CONNECTING PROTECTING CONNECTING DEFENDING GROWING DEFENDING GRO **DEFENDING** DEFENDING PROTECTING CONNECT PROTECTING GROWING CONNECTING GROWING DEFENDING GROW



# LETTER FROM THE **2025 BOARD OF DIRECTORS**

Dear Future Member,

We're absolutely thrilled that you're considering becoming a part of the **ABC community**!

At **ABC Western Michigan**, we represent the principles of the merit shop movement with pride and dedication. We believe in the power of free enterprise, open competition, and the reward of merit.



Our passion lies in **connecting** individuals who share our vision and values. We are committed to **protecting**, **growing**, and **defending** our industry by fostering meaningful relationships and promoting collaboration.

It is through the active engagement of businesses like you that we are able to foster a robust network of commercial and industrial contractors throughout Michigan and the nation.

We are excited that you have taken the time to learn more about ABC Western Michigan. Your interest tells us you understand the importance of what we do. So, thank you!

We look forward to welcoming you into our community and working together to further strengthen the merit shop construction industry.

With gratitude,





The Associated Builders and Contractors (ABC) is recognized as the leading organization representing America's commercial construction industry and the merit shop philosophy.

\_\_\_\_\_

## Local, State, & National Membership

**ABC Western Michigan members** invest in strengthening their communities, creating safe jobsites, developing the next generation of the construction industry's workforce, and defending merit shop principles.

**ABC Michigan** is supported by Michigan's three regional chapters and serves as the voice of the merit shop in Lansing.

**ABC National** provides industry-leading resources and data, recognizes world-class safety programs, advocates for merit shop policies, and serves as the construction industry's voice in the national news media.

As an ABC member, you will not only belong to the local chapter with 440+ members, but you will be joining 1,000+ Michigan members and 23,000+ National



### **Value Proposition**

Founded on the merit shop philosophy, we help members develop people, win work, and deliver that work safely, ethically, and profitably for the betterment of our communities and the construction industry.

### **What We Do**

### **CONNECT the Industry**

ABC promotes **collaboration and connection** by facilitating connections with other industry professionals through **top-tier events**, opportunities for interaction, and a diverse range of **committees and peer groups**.

### **PROTECT the Industry**

ABC is committed to delivering work **safely** and being **recognized as a leader** in health and safety in the industry. Members have access to our **STEP safety program**, supported by MIOSHA, and **resources and opportunities** to connect and learn from other members.

### **GROW** the Industry

ABC recognizes that the key to safeguarding the **future of our industry** lies in prioritizing education, discovering innovative ways to tackle the labor shortage, and making significant investments in **upcoming leaders.** 

### **DEFEND** the Industry

Our mission is to **defend and advance** the merit shop philosophy, which encourages **free enterprise and open competition.** ABC works aggressively to protect members' interests in Lansing and DC. We are the **voice for the merit shop**, so while you run your business, ABC focuses on the legislative issues affecting how you do business.



# The OFFICIAL TRAINING PROVIDER for the MERIT SHOP.

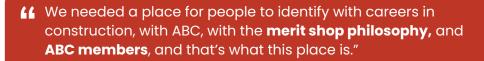
ARC's commitment to GPOWING the marit shan construction

ABC's commitment to **GROWING** the **merit shop construction** industry culminated in 2022 with the creation of the **West Michigan Construction Institute**, an initiative shaping the **future of construction**. Through a blend of hands-on and classroom instruction delivered by industry experts, WMCI offers comprehensive NCCER training in a state-of-the-art facility. The **commitment and dedication** of **ABC members** 

has been instrumental in this journey, reflecting our core values and enhancing the construction industry.

# Did you know?

**ABC members** receive a **20% discount** on all WMCI course offerings



Ben Wickstrom, President of Erhardt Construction





### **Who We Train**

#### **Future Craft Professionals**

Hands-on, competency-based craft trade education for students interested in launching a successful construction career.

- Carpentry
- Concrete

- Exterior Envelope
- Plumbing

Sprinkler Fitting

#### **Field Leaders**

Advance your career in construction by enrolling in advanced certification and professional development courses.

- Bluebeam
- Procore
- First Aid/CPR
- OSHA 10
- Spanish for Construcion
- Introductory Field Leadership
- Advanced Field Leadership
- ASHE Health Care Construction Workshop
- Foundations of Construction Safety Leadership
- Understanding Construction Documents



### **High School Students**

Junior and senior students receive a nationally-recognized credential upon completion of the program.

- Carpentry
- Electrical

# **CONNECTING** THE INDUSTRY.

Throughout the year, ABC WMC hosts an array of **signature events**, which serve as a platform for members to engage in **meaningful networking**, **camaraderie**, and **connections**. These **opportunities** not only reinforce our shared **commitment** to the merit shop principles but also facilitate the **exchange of ideas** and best practices among us.





ABC's annual Charity
Clay Shoot has raised
\$600,000+ for local
charities since its
inception. Members
gather at the Kent
County Conservation
league every October to
support this event!











Hard Hats and Hot
Dogs appreciates our
field personnel's
crucial contribution to
the industry. In
partnership with
ASAM, ABC recognizes
the industry by
bringing lunch to the
jobsite!





The Annual Angler Classic gives members the opportunity to compete for the biggest bass while supporting WMC!

#### **Other Events**

- Safety Breakfast
- Leadership Development Program
- Employment Law Luncheon with Miller Johnson
- Chairman's Cup Golf Outing at Egypt Valley
- President's Cup Golf Outing at Crystal Mountain
- Excellence in Construction Awards
- Economic Forecast with Anirban Basu

# Did you know?

Participating in the chapter's Partnership Package gives you access to key ABC WMC events.

# Join a Committee or Peer Group.

# **ABC Western Michigan**

### **Committees & Peer Groups**

Angler Classic
Charity Clay Shoot
Excellence in Construction
Golf

Leadership Development Safety Young Professionals Electrical Contractors Council Emerging Leaders Executive Leaders Human Resources

# **West Michigan Construction Institute**

#### **Committees**

Corporate Impact
CTE Advisory
Rally Planning
Summer Camp Planning
Trade Council Advisory

#### Volunteer

Summer Camp Rally Fundraiser Trade Talk Tuesday Field Trip Host Job Shadow Leader HR Interviewer Subject Matter Expert



Being a part of ABC offers us the opportunity to meet and build connections with other contractors. The strength and quality of these relationships reflect the core values we share as part of the merit shop movement. Each event is not just an opportunity to network, but a testament to our collective commitment to uphold these principles in every aspect of our work."



**Tom Berry**, CD Barnes Construction

# **Community Partners**











# PROTECTING THE INDUSTRY.

ABC members strive to send their employees home in the same, or better, condition than when they arrive. ABC's **goal** is to ensure members are **recognized leaders for health and safety** in the industry. ABC is **committed** to helping our members **deliver work safely** and facilitating **collaboration** and the sharing of **best practices**.



Founded in 1989 as a **safety benchmarking** and **improvement** tool, STEP has evolved into a **world-class** safety management system that dramatically improves **safety performance** among participants regardless of company size or type of work. Participating ABC member firms **measure** their safety processes and policies on over 20 **key components** through a detailed questionnaire with the goal of **implementing** or **enhancing** safety programs that **reduce jobsite incidents**.

ABC's STEP program is supported by MIOSHA.



### **STEP Safety Journey**

Analyze your safety and loss program

Learn the **best practices** that **reduce** TRIR,
DART, and EMR

Benchmark your safety record against similar companies and industry averages

Measure improvement from year to year

**Show** your safety **commitment** to potential clients and insurers

### **ABC + MIOSHA**

ABC Western Michigan is an official MIOSHA Alliance member. This partnership continues to benefit ABC members allowing us to connect intimately with MIOSHA throughout the year, including collaboration and support of member Safety Stand Down Days. Annually, ABC WMC hosts a Safety Breakfast bringing together safety leaders to discuss the construction industry's most significant safety issues.

**MIOSHA supports** safety and health education for employees, employers, and contractors on multi-employer worksites. This includes the **STEP Program** that ABC provides to participating members.



### **Additional Resources**

Accredited Quality Contractor (AQC)
OSHA 10
OSHA 30
OSHA Logs

# Did you know?

ABC STEP partners have on average 40% fewer total recordables than the BLS average.

# **Join the Safety Peer Group**

This group of **100+ safety professionals** meet monthly to **collaborate** and **share best practices** and insight into the safety standards and protocols of the industry. Members of this peer group also have access to a **communication database** for communicating with other safety professionals.





Serving as Chair of the ABC Safety Committee, the well-being of each and every tradesperson in our industry is something I take very seriously. It is the engine that drives our committee! Together we are combining the STEP framework with the talent and experience of our members to create simple, clear best practices that empower all members to achieve their safety goals."

Casey Veersma, Town & Country Group



# **Apply for the Safety Award of Excellence**



The **Safety Award of Excellence** recognizes member companies who exhibit a **commitment** to jobsite safety and **incorporate these values** throughout their corporate culture. This award is presented to a **general contractor/construction manager**, **trade contractor** and **electrical trade contractor** each year.

# **GROWING** THE INDUSTRY.

The key to **safeguarding** the **future of our industry** lies in prioritizing **education**, discovering **innovative** ways to **tackle** the labor shortage, and making **significant** investments in **upcoming leaders**.

## Leadership Development Program

This member driven program is designed for anyone looking to develop their leadership skills and learn about topics that are relevant to their role, business, and the construction industry.

1 was not only blown away but, I'm inspired and excited. No, wait. I am jacked to get out there and be a better leader!"

Jon Brechtelsbauer, CarbonSix

# **Emerging Leaders Peer Group**

The Emerging Leaders Peer Group is a dynamic and vibrant collective of aspiring professionals united by their shared ambition to develop into effective leaders. This group comprises young, innovative

individuals in the early stages of their leadership journey. Together, they collaborate, share ideas, and learn from each other's experiences, all aiming to grow personally and professionally.

## **Executive Leaders Peer Group**

The Executive Leaders Peer Group is a confidential, structured forum designed for construction executives, CEOs, and owners. The group engages in meaningful conversations about leadership challenges and developments impacting their businesses, employees, and the broader construction industry.

# **Craft Competition**

In partnership with WMCI, ABC's training provider, the Craft Competition celebrates the future of the trades in commercial construction. Focusing on safety, planning, and craft excellence, it tests leadership and workmanship through real-world scenarios. Chapter winners advance to compete at the ABC National Craft Championships held during the National Convention each March.

# **Construction Management Competition**





FERRIS STATE UNIVERSITY

The Construction Management Competition (CMC) is ABC's hallmark event designed to promote careers in construction management. With the support of ABC members, teams of college and university students compete to test valuable industry skills, including: project management, estimating, safety, quality control, and presentation







In 2024, **Garrett Musselwhite** took home the **silver medal** at **Nationals** in the **electrical** competition.



If you are **under 40** and in the **construction industry**, this group is for you! The overall success of the construction industry is **strengthened** by the contribution of the **next generation**. Building up the industry's **young professionals** is the best way to ensure a **thriving** and **growing** workforce for **years to come**.

#### What We Do

### **CONNECT. EDUCATE. SERVE.**

Each event organized by ABC Young Professionals is geared towards connecting, educating, or serving.

- Interested in **networking** with fellow Young Professionals? We have you covered!
- If career growth is your goal, stop by a Lunch with Leaders.
- Passionate about having a positive impact on your community? Check out a service opportunity!







## **Key Events**

- Lunch with Leaders
- Griffins Game
- Summer Picnic at the Zoo
- Whitecaps Game
- Holiday Fowling
- Volunteering Opporunities

## get involved





# Did you know?

ABC Young Professional events had more than **500 attendees** in 2024.

# **Why Join ABC Young Professionals**

- Build your industry network
- Unwind at social events
- Meet leaders in the industry
- Grow in your career
- Give back to the West Michigan community



# **DEFENDING** THE INDUSTRY.

**DEFEND** is not merely a word; it encapsulates the **essence of our mission**. Our objective is to **defend and advance the merit shop philosophy** that champions **free enterprise** and **open competition**. We believe in a marketplace where everyone has a fair chance to succeed **based on their merit**, not affiliations or alliances.

# What is 'Merit Shop'?

**MERIT:** A dedication to **providing opportunities for all**. Creating conditions for everyone to compete on a fair and level playing field. Every Individual and organization has the **opportunity to succeed** based on merit.

**MERIT SHOP companies** compete and thrive based on the **quality of their work**, their team's proficiency and **work ethic**, and their **innovative problem-solving skills**. Their success is not linked to political connections or regulatory benefits but to the **inherent value** they bring to their customers.

# We Need **YOU** to Defend the Merit Shop!

- **Join the Merit Shop Advocacy Committee** Position ABC at the forefront of DEFENDING the industry and help engage membership in political advocacy as well as increase public awareness of labor issues.
- Attend the Annual State Legislative Day in Lansing or ABC Nationals Legislative Conference in DC Connect with your elected officials to raise awareness on issues impacting members in our region.
- **Download the ABC Action app** Stay informed on key business issues and communicate with your state and federal elected officials on the latest policy issues.
- Donate to ABC Michigan PAC or Corporate Action Fund
- Share your merit shop story! Defending the industry is more than political debates, policy changes, and fundraising [although we need those donations, too!]. But more importantly, it means sharing our stories the successes, the challenges, the lessons learned—and showcasing the power and potential of merit shop contractors.





"The **reach of ABC** and the data collected from its chapters and members play a crucial role in forming a **unified voice** for members. This aggregated data enables the ABC National President to walk into the Department of Labor and talk about what the members of ABC need to **thrive and create good jobs**."

# The Issues Impacting ABC Members

### Right-to-Work repealed

We support your right to work. The repealing of Michigan's Right-to-Work (RTW) law impacts our ability to operate on the principles of free enterprise. This

"At the core of ABC members is a **competitive spirit**.

They strive for **excellence**, uphold the **highest standards**, and contribute to building America with

their **talent**, **hard work**, and **dedication**."

Greg George, President ABC Western Michigan

change will affect both businesses and employees. It limits worker freedom and negatively impacts our state's competitiveness, which could prevent new businesses and developments from choosing Michigan over other options.

#### Michigan's prevailing wage law is back, but with more teeth this time

ABC led an initiative to repeal our state prevailing wage law, but now it is back, and with more teeth this time. It requires contractors and trade contractors to pay prevailing wages and fringe benefits on state-funded construction projects. It increases project costs and limits opportunities for merit shop contractors of all sizes. There are also new fines for errors and non-compliance.

### Fair and Open Competition Act Targeted for Repeal

ABC supports the Fair and Open Competition Act, which currently prohibits government-mandated Project Labor Agreements (PLAs). This ensures all contractors have an equal opportunity to succeed. Repealing this act would lead to less competition and higher costs. It would also favor unionized contractors over merit shop contractors.

### **Proposed Changes to independent contractor laws**

Proposed changes to independent contractor laws could make it more difficult to contract work with trade experts in the construction industry. In turn, this could lead to increased costs and complications when it comes to management workforce needs.

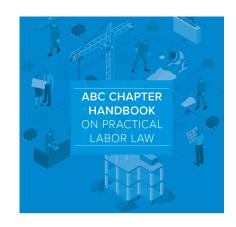
### Unionization is getting easier

For decades, the National Labor Relations Board has recognized the secret-ballot election as the preferred method for employees to determine if they desire union representation. That changed, with

the Board making it easier for unions to secure recognition based purely on union authorization cards and a simple demand for recognition. This change shifts the balance of power in labor relations and could potentially impact the principles of free enterprise that underpin the merit shop philosophy.

# Did you know?

Nearly **90%** of the US construction workforce **did not** belong to a **union** in 2024.





# **EXCELLENCE IN CONSTRUCTION.**



### PEOPLE. PROJECTS. SAFETY.

The Excellence in Construction Awards recognize the best in commercial construction and the people building, connecting, protecting, growing, and defending the industry. The awards are a testament to the incredible work that ABC members put into each project and showcase their skills, tradespeople, and commitment to safety.

# **Project Awards**



Member companies **submit recent projects** for an award. The project **judging panel evaluates** all entries during **in-person site tours** and determines the award winners based on **quality**, **design**, and **owner satisfaction**.

Did you know?

ABC members submitted over 120 projects in 2024.

# **Safety Award of Excellence**

The Safety Award of Excellence recognizes member companies who exhibit a commitment to jobsite safety and incorporate these values throughout their corporate culture. This award is presented to a general contractor/construction manager, trade contractor, electrical trade contractor each year.



**2024 Trade Contractor Winner** 



**2024 General Contractor Winner** 

**CSM**GROUP

2024 Electrical Trade Contractor Winner



### **Craft Professional of the Year**

ABC Western Michigan presents the annual Craft Professional of the Year Award to a construction craft professional who excels in his or her field, demonstrates a passion for the trade, exhibits outstanding leadership qualities, and is committed to safety, education, and the merit shop philosophy.







# Young Professional of the Year







The Young Professional of the Year Award recognizes industry leaders under 40 who are making strides on behalf of contractors everywhere. This individual is a top performer in his or her field and displays a clear vision for the future of the industry.

### **National Excellence in Construction Awards**

The Excellence in Construction. Awards celebration honors the nation's most innovative and high-quality construction projects and world-class safety, inclusion, diversity and merit programs. ABC WMC members have the opportunity to submit and be recognized among the best merit shop projects in the country.



In 2025, Bouma Corporation and CSM Group were recognized at the 35<sup>th</sup> Annual EIC Awards Gala in Las Vegas.



visit EIC website

# MEMBER **OPPORTUNITIES**.

# **ABC Michigan Events**

### **Construction Leadership Summit**

The Michigan Construction Leadership Summit (MCLS) is hosted biannually at the Grand Hotel on Mackinac Island, MI. The summit provides two days of educational and networking events designed for the leadership and management of ABC members.

### **Legislative Day**

Each spring, ABC members from around the state come to Lansing to learn more about the legislative goals for the year ahead and meet with their elected officials.

-----

# **ABC National Events & Programs**

#### **National Convention**

Members from across the nation return to ABC's annual convention each year to connect, celebrate, and advance their businesses with the latest industry, political, and technological insights. Other opportunities include:

- Craft Championship
- Construction Management Competition
- National Excellence in Construction Awards

### **National Committees & Peer Groups**

ABC's peer groups offer like-minded business owners an environment conducive to sharing ideas and discussing business opportunities and challenges—all with the goal of improving their businesses.

Peer groups consist of six to ten ABC member companies within a trade or interest area and with similar annual revenues. Members in the same peer group do not operate in the same competitive market, which fosters trust and an open exchange of information.

### **Leadership Institute**

ABC's Leadership Institute is a professional development program for 2025 and 2026 chapter board of director chairs and volunteer leaders as well as chapter presidents and staff seeking to elevate their business leadership skills.

### **Discount Programs**

ABC members save money by participating in the various business and employee discount programs through ABC National.









# **INFORMING THE INDUSTRY.**

ABC **informs the industry** by regularly providing members with **resources**, **updates**, and **insights** on **regulatory changes** and **industry trends**. Our goal is to **empower members** with **knowledge** to thrive in the **ever-changing business landscape**.

# Rate Cuts Arrive as Western Michigan Construction Industry Retains Momentum

Thirty months after the Federal Reserve began raising interest rates to suppress inflation, it reduced the target range of the Federal Funds Rate by 50 basis points at its September meeting. This initial rate cut comes at a time when both inflation and the labor market are cooling. Despite the construction industry retaining some measure of momentum heading toward the end of the year, lower borrowing costs and looser lending standards will still come as a welcome development for contractors, many of whom indicate that their profit margins are under pressure due to rising material and labor costs.



https://abcwmc.org/rate-cuts-arrive-as-western-michigan-construction-industry-retains-momentum/



### Resource on Michigan's Earned Sick Time Act (ESTA)

Michigan's new Earned Sick Time Law requires employers to provide employees with paid sick time for personal or family health needs, domestic violence or sexual assault issues, and school-related meetings for a child's care.

Sick time begins accruing on February 21, 2025 (or upon hire), with small businesses (10 or fewer employees) having until October 1, 2025 to comply.

The law also sets rules for notice, documentation, carryover, wage payments, and prohibits retaliation, while requiring that employees receive detailed notices about their rights, including ESTA rights, by March 23, 2025.

https://abcwmc.org/esta/

As part of our commitment to keeping the industry informed, we share key updates on mergers, acquisitions, buyouts, ESOP's, and leadership changes. Staying informed about these developments equips our members with the insights they need to "develop people, win work, and deliver that work safely, ethically, and profitably for the betterment of our communities and the construction industry."



Do you have industry updates you would like to share with ABC membership? If so, email <a href="mailto:info@abcwmc.org">info@abcwmc.org</a>.



# MEMBER **DISCOUNTS**.

ABC members have access to **insurance programs** for their **workers compensation** and **employee benefits plan, local member discount programs,** and access to **business** and **employee discounts**, the **tech marketplace**, and **total wellness partners**.



\$104 million returned since 1995

Owned and operated by its members, the ABC Fund offers the same protection as an insurance company. With claims management specific to the construction industry and lower expenses, the Fund passes the savings back to its members.

- Roughly 70% of eligible West Michigan members participate
- Rewards safety by returning profits based on track record



ABC members gain free access to OSHAlogs: a secure, web-based platform that simplifies OSHA recordkeeping. With features like real-time injury tracking, automatic report generation, and easy creation of forms like OSHA 300 and 301, staying compliant has never been easier. This powerful tool saves time while providing valuable insights to enhance workplace safety and efficiency.



Take advantage of the ABC WMC member discount program in partnership with the Mercedes Benz Van Center at Hoekstra! Active members can now enjoy a \$1,000 credit toward the purchase of a Sprinter van, making it easier than ever to upgrade your business fleet.



The ABC Insurance Trust exclusively serves the needs of ABC members. The Trust was founded in 1957 by ABC, to serve ABC members with employee benefits. For over 60 years, the ABC Insurance Trust has helped ABC members in designing, building, and managing their employee benefit programs. They also provide a suite of construction-specific employer services.

#### **Group Benefits**

- Health
- Ancillary
- Retirement
- Benefit Admin
- Supplemental Services

#### **Prevailing Wage**

- Dollar Bank
- Dedicated Payroll Partner
- Composite Rating and Services Plan
- Supplemental Unemployment Plan

# **Business Discounts**

ABC members unlock an incredible range of business discounts designed to save money and streamline operations. Enjoy savings on tech, hotel bookings, materials, tools, fuel, and more. Plus, benefit from reduced costs on software, apparel, delivery, and fleet management.

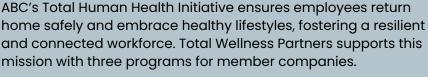
# **Employee Discounts**

Employees of ABC members enjoy exclusive discounts. From savings on hotel stays, travel bookings, and car rentals to reduced prices on apparel, calling plans, and hardware, there's something for everyone. Members' employees can also benefit from identity and device protection discounts.



ABC members gain exclusive access to the Tech Marketplace, offering cutting-edge digital solutions tailored to the construction industry. From tools for safety, cybersecurity, and virtual reality to project management and jobsite tracking, members can enhance their operations with ease









**Corporate Chaplains of America/LEAPCare:** ABC members' employees receive confidential, round-the-clock support for daily challenges and crises, with proactive, relationship-focused coaching.



**Blue-U:** Blue-U provides comprehensive online security training to protect employees and worksites from threats like violence, theft, and drugs. ABC members receive exclusive pricing for 20-minute classes, with access to a full safety library and optional live sessions.

**Tuned:** Tuned provides employees with comprehensive, virtual hearing benefits, offering accessible and affordable hearing health support.



# **CHAPTER TEAM**

# ABC Western Michigan ------



Greg George
greg@abcwmc.org

President/CEO



Lindsay Kronemeyer
lindsay@abcwmc.org

Vice President of
Member Development



Katie Brown
katie@abcwmc.org
Sr. Operations &
Events Manager



Jordyn Michaels
jordyn@abcwmc.org

Membership &
Marketing Manager

# West Michigan Construction Institute -----



Jen Schottke
jschottke@wmcinstitute.com
President



Tyler Huizenga thuizenga@wmcinstitute.com Vice President of Education



Kyle Jelens
kjelens@wmcinstitute.com
High School Instructor &
Program Manager



Jordyn Kapala
jkapala@wmcinstitute.com
Student Services & Continuing
Education Specialist



Merisa Smith
msmith@wmcinstitute.com
Marketing & Events
Specialist



Daniela Villatoro
dvillatoro@wmcinstitute.com
Administrative Assistant

# **2025 BOARD OF DIRECTORS**

#### **Brian Bellware**

Gibson

bbellware@thegibsonedge.com

#### **Dan Buskirk**

**Rockford Construction** 

dbuskirk@rockfordconstruction.com

#### **Julie Byrne**

**Veneklasen Construction** 

jbyrne@veneklasenconstruction.com

#### **Joe Durfee**

**Triangle Associates** 

joed@triangle-inc.com

#### **Ryan Dykhouse**

**Dykhouse Construction** 

ryand@dykhouseconstruction.com

#### **Keith Eastland**

**Miller Johnson** 

eastlandk@millerjohnson.com

#### **Matt Fennema**

**Kent Companies** 

matt@kentcompanies.com

#### **Ben Hammond**

**Hilger Hammond** 

bhammond@hilgerhammond.com

#### **Nate Heyboer**

DHE Plumbing & Mechanical

nate@DHEplumbing.com

### Doug Irvine Jr.

**Brigade Fire Protection** 

dirvinejr@brigadefire.com

#### **Tim Koster**

**BHS Insurance** 

tkoster@bhsins.com

#### Josh Lester

**CS Erickson** 

josh.lester@cserickson.com

#### Joe Novakoski

**EV Construction** 

joenova@ev.construction

#### **Nick Nykerk**

**Lakewood Construction** 

nnykerk@lakewoodinc.com

#### **Andrew Rener**

Architectural Metals, Inc. arener@archmetalsinc.com

#### **Jason Thomas**

**Ritsema Associates** 

thomasj@ritsema.com

#### **Jennifer Sanford**

**Phoenix Interiors** 

sanfordj@phoenix-interiors.com

#### **Casey Veersma**

Town & Country Group

caseyv@tcgroupinc.com

#### **Shane Vork**

**Vork Brothers Painting** svork@vorkbrothers.com

#### **Jenny Waugh**

**Grand Rapids Chamber** *jenny@grandrapids.org* 

# **DUES SCHEDULE**

### Contractors (based on sales volume)

Over \$250M	\$10,200
\$100M - \$250M	\$9,050
\$50M - \$100M	\$8,425
\$20M - \$50M	\$6,775
\$10M - \$20M	\$5,325
\$6M - \$10M	\$4,750
\$3M - \$6M	\$4,015
\$1M - \$3M	\$3,310
\$500,000 - \$\$1M	\$2,480
Under \$500,000	\$1,575

### Suppliers (based on sales volume)

Over \$3M	\$3,135
\$1M - \$3M	\$2,445
Under \$1M	\$1350

#### **Associates**

Over 25 Employees	\$2,175
Under 25 Employees	\$1,775

Member **Application** 



## **ABC BYLAWS**

## **Principles of the Merit Shop**

The Associated Builders and Contractors, Inc. is the voice of the Merit Shop in the Construction industry.

We assume the responsibility of making that verse heard.

We believe that the Merit Shop movement is a movement for the betterment of the individual, the industry and the nation.

We believe in the system of free enterprise and open competition.

# **Purposes and Objectives**

The primary objective of this Association is to foster and perpetuate the principles of the Merit Shop, Open Competition and Free Enterprise as listed in Article I.

In addition to this primary objective, this Association shall pursue and promote the following activities:

- Encourage, develop and protect the construction industry.
- Promote confidence and goodwill within the building and construction industry and between this industry and the general public.
- · Organize builders, general contractors, specialty contractors, suppliers and related groups of all kinds into Chapters and organizations in order to encourage the free interchange of views and techniques and to facilitate the accomplishment of the primary objectives of the Association.
- Organize and promote meetings, seminars, conferences, publications and other media of all kinds in order to maintain a well-informed industry and general public.
- · Promote and encourage continuing education, apprenticeship and other training programs for management and the crafts within the construction industry.
- Promote safety and training within the construction industry.
- Promote insurance, hospitalization, pension, training and other programs for the benefit of the general welfare of the employees of the Merit Shop industry.
- Promote the ABC Code of Ethics for the construction industry as provided in the ABC National Policy & Procedures Manual.
- Promote such other activities or services as may benefit the membership, further the objectives of ABC, and promote the principles of the Merit Shop, Open Competition and Free Enterprise.

### **ABC Offices**

801 Century Ave SW Grand Rapids, MI 49503 616.942.9960

#### **ABC Michigan**

123 W. Allegan St Lansing, MI 48993 517.853.2545

#### ABC Western Michigan ABC Greater Michigan

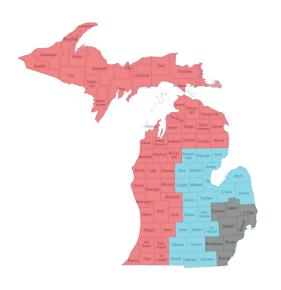
7730 W Wackerly St Midland, MI 48642 989.374.4600

#### **ABC Southeastern Michigan**

31800 Sherman Ave Madison Heights, MI 48071 248.298.3600

#### **ABC National**

440 1st St. NW, Suite 200 Washington, D.C. 20001 202.595.1505





#### **Premier Partners**





















#### **Featured Partners**







































































# **Supporting Partners**

Acrisure
Allied Electric
Allied Mechanical Services
bhs Insurance
Brown & Brown Insurance
Buist Sheet Metal
Commerce Bank
D&D Building
Doeren Mayhew
FCCI Insurance Group

Fishbeck
Gibson
Godwin Plumbing
Grand Rapids Community College Tassell M-TEC
Great Lakes Skilled Trades
Great Lakes Systems
Hilger Hammond
Hillard Electric
Integrated Exteriors
Journey Construction Group
Kapnick Insurance Group

Lake Michigan Insurance
MacAllister Rentals
Miller Johnson
Nugent Builders
Ottawa Kent
Phoenix Interiors
Pleune Service Co.
Rehmann
The Christman Company
Veneklasen Construction
Vork Brothers Painting

PROTECTING DEFENDING CONNECTING PROTECTING DEFENDING CONNECTING OWING DEFENDING CONNECTING OWING DEFENDING CONNECTING CON PROTECTING GROWING CONNECTING GROWING DEFENDING CON DEFENDING GROWING PROTECTING DEFENDING PROTECTING CONNECTING DEFENDING CONNECTING DEFENDING GROWING DE PROTECTING PROTECTING PROTECTING CONNECTING GROWING PROTECTING GROWING PRO DING CONNECTING PROTECTING GROWING DEFENDING CON DEFENDING DEFENDI PROTECTING GROWING DEFENDING DEFENDING CONNECTING GROWING DEFENDING CONNECTING GROWING DEFENDING PROTECTING CONNECTING GROWING DEFENDING PROTECTING CONNECTING PROTECTING DEFENDING PROTECTING DEFENDING GROWING GROWING DEFENDING CONNECTING PRODUCTING PROTECTING CONNECTING GROWING DEFENDING CONNECTING CONNECTING CONNECTING CONNECTING CONNECTING CONNECTING CONNECTING CONNECTING DEFENDING CONNECTING CO FENDING GROWING PROTECTING GROWING CONNECTING DEF PROTECTING DEFENDING GROWING DEFENDING PROTECTING PROTECTING GROWING CONNECTING DEFENDING GROWING CONSTRUCTIONS OF STREET OF S DEFENDING GROWING CONNECTING GROWING GROWING GROWING CONNECTING CONNECTING CONNECTING CONNECTING CONNECTING CONNECTING CONNECTING GROWING DEFENDING GROWING CONNECTING CONNECTING CONNECTING GROWING CONNECTING C ROTECTING GROWING CONNECTING GROWING DEFENDING PRO DEFENDING PROTECTING DEFENDING PROTECTING CONNECTING GROWING CONNECTING PROTECTING CONNECTING GROWING DEFENDING PROTECTING CONNECTING GROWING PROTECTING PROTECTING PROTECTING CONNECTING DEFENDING DEFENDING PROTECTING PROTECTING CONNECTING DEFENDING DEFENDING PROTECTING PROTE